



UNIVERSIDAD
DE MÁLAGA

HOCHSCHULE
FURTWANGEN
UNIVERSITY



Facultad de Ciencias
Económicas y Empresariales
UNIVERSIDAD DE MÁLAGA

AGREEMENT of Cooperation
Between
UNIVERSIDAD DE MÁLAGA (Spain)
And
Hochschule Furtwangen (Germany)

Universidad de Málaga, Spain, hereafter referred to as **UMA**, legally formed institution, located in Málaga, Av. Cervantes nº 2, and represented by Dra. Adelaida de la Calle Martín, Rector, and Hochschule Furtwangen, hereafter referred to as **HFU**, legally formed institution, located in Furtwangen, Robert-Gerwig-Platz 1, represented by Prof. Dr. Rolf Schofer, Rector, who are both duly authorized for the purposes of this document, hereby agree the following:

OBJECTIVES

The UMA and the HFU agree to put in place a “double degree study scheme” which will allow students of each university to earn both the home and the host institution’s bachelor degree in Business Studies: At the UMA this is the Grado en Administración y Dirección de Empresas, at the HFU this is the Bachelor of Arts in International Business Management or in Internationale Betriebswirtschaft. The purpose of this agreement is to establish the terms and conditions for implementing this double degree scheme, the exchange of students, the rights and responsibilities of both parties and the requirements of UMA and HFU regarding the award of the respective degree.

CLAUSES

Article 1

Structure of the double degree program and prerequisites for admission:

1.1 Students will start the respective Bachelor programs at their home university. Exchange periods at the partner university are projected for 1 academic year (2 semesters). Students of the UMA will study their 7th and 8th semester at the HFU. HFU students will study their 5th and 6th semester at the UMA. Students are required to successfully complete 60 ECTS credits at the



partner university. The courses the students will have to successfully complete at the partner university are detailed in the study program in Annex I.

1.2 The applicants apply for admission to the regular Bachelor program in Business:

- at the HFU to the B.A. in “International Business Management” or in “Internationale Betriebswirtschaft”

-at the UMA to the Grado en Administración y Dirección de Empresas

1.4 To be admitted to the double degree program, students applying at either partner university have to fulfil the prerequisites which have been approved by both universities. Any change should be approved by both Academic Coordinators named in article 10

Each party agrees to admit students from the partner university, provided that they fulfil the admission requirements of both universities as set out in this agreement.

1.5 For study at UMA, B2 level in Spanish is a prerequisite. Students from both universities will have to present proof of B2 in English.

1.6 Students of UMA, before their participation in this exchange program, must have obtained a minimum of 168 credits with courses belonging to the Bachelor in Business and Administration Management Degree at UMA.

1.7 Students of HFU should have successfully completed two years of study (4 semesters) of the B.A. in “International Business Management” or in “Internationale Betriebswirtschaft” to be eligible for the exchange program and and have a minimum of 30 credits belonging to courses of Grado en Administración y Dirección de Empresas at UMA, recognized.

Article 2

Grading system

The students shall be subject to the local grading system at the respective host university.

Article 3

Award of degree:

3.1 Both universities accept the study program of the partner university as comparable to their own. The examination results, assessments and grades the students obtain at the partner university will be recognized by both institutions as far as necessary to obtain the respective degrees.



3.2 Students accepted for the double degree program who successfully complete all set requirements at both universities will be awarded the degree “B.A. in “International Business Management” or in “Internationale Betriebswirtschaft”” (210 credits) by the HFU as well as the degree “Grado en Administración y Dirección de Empresas (240 credits) by the UMA.

3.3 In any case, exchange students must study courses whose respective ECTS credit values will be at least 60 at the partner university.

Article 4

Nomination and application to the double degree program:

4.1. The host university shall select and nominate candidates for the study program. These students shall be obliged to submit a formal application for admission to the study program at the host university and fulfil any requirements for admission pursuant to Article 1. No applications will be accepted after the final deadline. The host university shall have the right to take the final decision to receive the students or not; such decision will be taken within fifteen working days from receipt of all necessary documents from the candidate.

4.2. Deadline for receipt of application and all supporting documents is:

At the HFU: Deadline established by International Office (HFU) for ERASMUS students

At the UMA: Deadline established by International Office (UMA) for ERASMUS students

4.3 Only students admitted by the home university shall be qualified by either party as eligible for the exchange program. Any individual student applications shall not be accepted for any part of the exchange program.

4.4 After the end of the two semester study program at the partner university, the students are expected to return to their home university. Any prolongation of the student's stay at the host university must be accepted in writing by responsible persons at each institution.

Article 5

Double degree will be conferred in strict accordance with the following procedure:

5.1 The host university sends a transcript of records to the home university as soon as the grades are granted.

5.2 The home university delivers to the host university a document to confirm that the student has fulfilled all the requirements necessary to obtain the home university's Bachelor diploma.



- 5.3. If the student has not fulfilled the host university's requirements and is not eligible for the degree, the home university shall take the decision concerning the home university's degree.
- 5.4. Provided that all the requirements have been fulfilled for the degree to be conferred and the documents specified in Articles 5.1 and 5.2 hereof have been received, the home university shall confer its degree and send an official notification of this fact to the host university, whereupon the latter shall confer its degree to the student.
- 5.5. Each degree shall be conferred only through official administrative channels, never through the mediation of the students.
- 5.6. Flow of students: For each academic year, up to 3 students in both directions are possible in addition to 3 "regular" ERASMUS students. Nevertheless, the parties intend to exchange students on an equal basis. After three years, the student flows will be reassessed.

Article 6

The following financial assumptions apply to all students participating in the double degree program:

- 6.1. The students must have sufficient funds to cover all costs that are not sustained by the home university and the host university.
- 6.2. During the exchange period, students are obliged to pay tuition fee and any other obligatory fees at their home university, according to the rates valid at the home university;
- 6.3. Students participating in the exchange shall be exempted from any fees related to application, admission, and instruction as well as library and computer labs fees at the host university. At the HFU, the students will be expected to pay the student service fee ("Studentenwerksbeitrag"), amounting to approx. 50 € per semester.
- 6.4. The students shall be obliged to cover any travelling, board and accommodation costs as well as any personal expenses and costs of any handbooks and, at the UMA, specific administrative cost regarding the issuing of the diploma.

Article 7

The following provisions shall apply to insurance.

- 7.1 HFU students shall be personally liable for their insurance to cover any medical expenses during their stay at UMA.



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7.2. UMA students shall be personally liable for their insurance to cover any medical expenses during their stay at HFU.

Article 8

The students shall be admitted by the host university as any other ERASMUS admitted students. Both universities will endeavour to provide financial support via EU programmes (e.g. ERASMUS) to their outgoing students.

Article 9

This agreement comes into effect on the date of the last signature and remains in effect for 5 years. It may be prolonged after official review.

Article 10

The following persons shall be responsible for coordinating any activities hereunder:

- For HFU: Director Regional Focus „Spanisch speaking world” of the HFU Business School
- For UMA: International Coordinator, Faculty of Economics and Business Sciences

Article 11

Any changes to this agreement shall be deemed invalid unless signed by both parties. This agreement can be terminated by either party with a two-year written notice given to the other party. Both parties agree that, in this case, students already selected for or enrolled in the double degree program will be allowed to proceed and graduate under the program.



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Drawn up by Universidad de Málaga and Hochschule Furtwangen in two copies in English.

Universidad de Málaga
Rector:

Adelaida de la Calle Martín

Date: _____ / _____ / _____
P.A. Vice-rector de Coordinación Universitaria
José Angel Narváez Bueno
Resolución de 22/03/2012
BOJA nº 72 (13/04/2012)



Facultad de Ciencias Económicas y Empresariales y HFU Business School
Dean:

Dean:

Eugenio J. Luque Domínguez

Date: _____ / _____ / _____

Hochschule Furtwangen,
Rector:

Rolf Schofer

Date: _____ / _____ / _____



HFU Business School
Dean:

Dean:

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Prof. Dr. Wolf-Dietrich Schneider

Date: _____ / _____ / _____



Anexo: Compulsory Courses
Courses for HFU students at UMA

Course	ECTS
Semester 1:	6
World and Spain Economic Structure	6
Statistics II	6
Accounting I	6
Elective 1	6
Elective 2	6
Semester 2:	6
Econometrics I	6
Company Tax Regime	6
Financial Management	6
Elective 1(*)	6
Elective 2	6
Total	60

In order to obtain the GADE by UMA students must attend Entrepreneurship (2nd sem.) at UMA or have it recognized

Course	ECTS
Electives for Semester 1:	6
Financial Statement Analysis	6
Human Resources Management	6
Strategic Direction	6
Commercial Distribution	6
Accounting II	
Semester 2:	6
Economic policy	6
Strategy and Management Control	6
International Strategic Management	6
Management Accounting	6
Macroeconomy	6

Courses for UMA students at HFU



(example B.A. International Business Management):

Course	ECTS
Business Law	3
International Economics	3
Managing Cultural Diversity	3
International Finance and Accounting	4
Marketing Research	3
Project Management	2
German as Foreign Language	7
Politics, Society and Culture: Germany and EU	2
Regional analysis and international Competitiveness: Germany and EU	3
International Business Strategy	4
International Marketing	2
Business Game	3
Advanced Human Resource Management	2
International Supply Chain Management	3
Project Work	4
Electives (4 courses)	12
Total	60

In order to obtain the B.A. by HFU, HFU will recognize:

- an internship of 3 Months (60 working days; 480 hours);
- the UMA „Final Project” as bachelor thesis and oral examination.

(Handwritten marks)